## CARLOS M. CASTELLON, CPA, CVA



www.CastellonPL.com

Founding Member: 1996

ICG-INTERNATIONAL CONSULTING GROUP, INC.

Professional Alliance in 20 countries throughout Latin America and Europe



### MIAMI AS BASE FOR INVESTMENTS IN THE U.S.

### **FEDERAL AND STATE TAX**

- Individual Income Tax: Federal and State
- Corporate Income Tax: Federal and State
- Estate Tax for Non-Resident Aliens
- Structures to conduct business in the U.S.
- Structures to invest in the U.S. Financial Markets
- Tax Benefits/Credits in the U.S.



## **INDIVIDUAL INCOME TAX:**

## **FEDERAL AND STATE 2017**

TAXABLE INCOME  Between:		TAX				
		Тах		%	On amount over:	
\$0	\$9,325.00			10%	\$0	
9,326	37,950	\$932.50	+	15%	9,325	
37,951	91,900	5,226.25	+	25%	37,950	
91,900	191,650	18,713.75	+	28%	91,900	
191,651	416,700	46,643.75	+	33%	191,650	
416,701	418,400	120,910.25	+	35%	416,700	
418,401		121,505.25	+	39.6%	418,400	

The State of Florida "DOES NOT" have individual income tax



### **CORPORATE INCOME TAX:**

## **FEDERAL AND STATE 2017**

TAXABLE INCOME		TAX			
Over	But not over	Тах		%	On amount over:
\$0	\$50,000.00			15%	\$0
50,001.00	75,000.00	\$7,500.00	+	25%	50,000.00
75,001.00	100,000.00	13,750.00	+	34%	75,000.00
100,001.00	335,000.00	22,250.00	+	39%	100,000.00
335,001.00	10,000,000.00	113,900.00	+	34%	335,000.00
10,000,001.00	15,000,000.00	3,400,000.00	+	35%	10,000,000.00
15,000,001.00	18,333,333.00	5,150,000.00	+	38%	15,000,000.00
18,333,334.00				35%	

## State:

Florida Corporate Income Tax Rate: **5.5% Fixed**. The first **\$50,000** of profits are exempt.



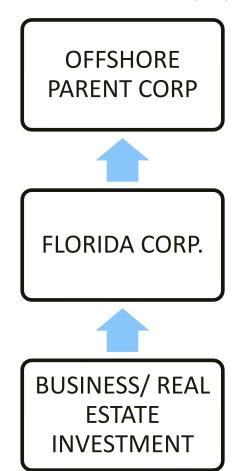
### **ESTATE TAX FOR NON-RESIDENT ALIENS**



- The first \$60,000 of the fair market value of the U.S. estate is exempt from Estate Taxes.
- After \$60,000, the tax rate ranges between 18% and 40% depending upon the fair market value of the U.S. situs assets.



Note that each corporate structure has its benefits and drawbacks depending upon the facts and circumstances. Before implementing any corporate structure, it is advised to consult with a CPA or Tax Advisor.



#### **BENEFITS:**

- ✓ NO ESTATE TAX.
- ✓ LITIGATION EXPOSURE: THE OWNER IS LIABLE UP TO THE EXTENT OF THE ASSETS IN THE CORPORATION

#### **DRAWBACKS**:

**DOUBLE TAXATION** ON DIVIDENDS. NORMALLY HIGHER CORPORATE INCOME TAXES UP TO 40%.

IMPLEMENT: NORMALLY WHEN THE OWNER WILL KEEP FOR LONG TERM AND IS CONCERNED ABOUT THE ESTATE TAX. UPON LIQUIDATION, TAXES ARE PAID AT THE CORPORATE LEVEL, THE FINAL DISTRIBUTION TO THE OFFSHORE PARENT IS EXEMPT OF INCOME TAXES.



Note that each corporate structure has its benefits and drawbacks depending upon the facts and circumstances. Before implementing any corporate structure, it is advised to consult with a CPA or Tax Advisor.

#### **BENEFITS:**

- ✓ <u>LITIGATION EXPOSURE:</u> THE EXTENT OF EXPOSURE IS LIMITED BY THE MEMBERS' INTEREST IN THE LLC.
- ✓ MINIMUM INCOME TAX EXPOSURE
- ✓ LONG TERM CAPITAL GAINS (PROPERTY HELD MORE THAN 1 YEAR) MAX TAX RATE OF 20%

#### **DRAWBACKS:**

IF NRA OWNER DIES, ESTATE TAX WILL BE BETWEEN 18% TO 40% OF FAIR MARKET VALUE

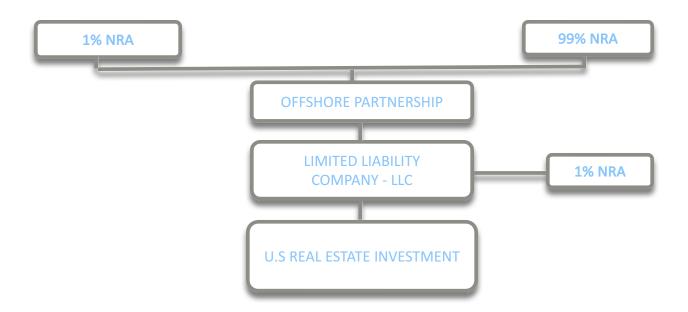
<u>IMPLEMENT</u>: WHEN THE MEMBER(S) WANT TO GET NET PROFITS WITH MINIMAL INCOME TAX LIABILITY AND WHEN THE EXPECTED HORIZON FOR THE LLC ACTIVITY IS RELATIVELY SHORT OR GETS LIFE INSURANCE.







Note that each corporate structure has its benefits and drawbacks depending upon the facts and circumstances. Before implementing any corporate structure, it is advised to consult with a CPA or Tax Advisor.



BENEFITS: IF THE REAL ESTATE PROPERTY IS SOLD AFTER A YEAR, THE INCOME TAX RATE IS A MAX 20%

DRAWBAKCS: THE IRS HAS NOT PRONOUNCED AN OPINION WHTHER THE INTEREST IN THE OFFSHORE PARTNERSHIP IS SUBJECT TO ESTATE TAX IN THE U.S. HOWEVER, THIS STRUCTURE QUALIFIES FOR LONG-TERM CAPITAL GAINS TAX.





Note that each corporate structure has its benefits and drawbacks depending upon the facts and circumstances. Before implementing any corporate structure, it is advised to consult with a CPA or Tax Advisor.

"OFFSHORE"
CORPORATION

## INVESTMENT IN THE U.S. FINANCIAL MARKETS

BENEFITS: AVOIDS ESTATE TAX THAT MAY RANGE BETWEEN 18% - 40%

**DRAWBACKS: NONE** 

IMPLEMENT: WHENEVER A FOREIGNER WANTS TO INVEST IN THE U.S. FINANCIAL MARKETS.





### SEVERAL BENEFITS FOR NON-RESIDENT INVESTORS

### I. FINANCIAL MARKETS

✓ Appreciation in the Stock Market are not subject to U.S. taxes.

### II. BUSINESSES

- Foreigners can be a 100% owner.
- All the directors may be foreigners.
- Corporations may have only one owner.
- Travel expenses related to business may be deducted for income tax purposes.

### III. BANK

Interest income is not subject to income tax

### IV. PORTFOLIO LOAN

✓ Interest derived by NRA's from loans to U.S. corporations and/ or U.S. individuals is not subject to income tax in the U.S.